

**U.S. GOVERNMENT  
LEASE FOR REAL PROPERTY**

DATE OF LEASE: 11-10-09

LEASE No. GS-09B-02141

THIS LEASE, made and entered into this date between **UNIVERSITY BUSINESS PARK, LLC**

whose address is: 2857 Mission Street  
Santa Cruz, CA 95060-5756

and whose interest in the property hereinafter described is that of OWNER, hereinafter called the LESSOR, and the UNITED STATES OF AMERICA, hereinafter called the GOVERNMENT:

WITNESSETH: The parties hereto for the considerations hereinafter mentioned, covenant and agree as follows:

1. The Lessor hereby leases to the Government the following described premises:  
59,610 rentable square feet (r.s.f.), yielding approximately 59,610 ANSI/BOMA Office Area square feet and related space located on the 1<sup>st</sup> Floor in the building located at 2801 Mission Street, Santa Cruz, CA 95060-5755 together with 20 onsite secured surface parking spaces, as depicted on the attached Exhibit "A" (the "Premises"), to be used for SUCH PURPOSES AS DETERMINED BY THE GENERAL SERVICES ADMINISTRATION.
2. *PARAGRAPH 2 IS INTENTIONALLY OMITTED*
3. *PARAGRAPH 3 IS INTENTIONALLY OMITTED*
4. *PARAGRAPH 4 IS INTENTIONALLY OMITTED*
5. *PARAGRAPH 5 IS INTENTIONALLY OMITTED*

6. The Lessor shall furnish to the Government as part of the rental consideration, the following:
- A. The parking space(s) described in Paragraph 1 and parking spaces required by local code.
  - B. All labor, materials, equipment, design, professional fees, permit fees, inspection fees, utilities, construction drawings (including, without limitation, plans and specifications), construction costs and services and all other similar costs and expenses associated with making the space, common areas, and related facilities ready for occupancy in accordance with the requirements of this lease and the Government's approved Design Intent Drawings; provided that the Government shall make payments for lump sum items identified in Paragraph 22 of the attachment sheets in the amounts specified therein. Rent is subject to adjustment in accordance with Paragraph 3.3, "Tenant Improvement Rental Adjustment" of the SFO. All cost associated with services, utilities, maintenance, repair, replacement, inspections, improvements and other requirements as required by the Solicitation For Offers No. 7CA2766 and its attachments.
  - C. Adequate space for telecommunications antennae and transmission devices in accordance with Paragraph entitled, "Telecommunications: Local Exchange Access," of the Solicitation for Offers.

7. The following are attached and made a part hereof:

All terms, conditions, and obligations of the Lessor and the Government as set forth in the following:

- a) The Solicitation For Offers Number 7CA2766 (pages 1-63) (all references to SFO shall also refer to any Special Requirements and Amendments);
- b) Special Requirements (pages 1-83);
- c) GSA Form 3517 (pages 1-33);
- d) GSA Form 3518 (pages 1-7);
- e) Sheet no. 1-2 containing Paragraphs 9-24;
- f) Floor Plan (Exhibit "A", page 1);

8. The following changes were made in this lease prior to its execution:

Paragraphs 2, 3, 4 and 5 of this STANDARD FORM 2 were deleted in their entirety. Paragraphs 9 through 24 have been added.

IN WITNESS WHEREOF, the parties hereto have hereunto subscribed their names as of the date first above written.

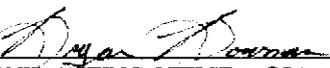
LESSOR: University Business Park LLC / WILLIAMSON

BY  11/4/07 \_\_\_\_\_  
 (Signature) (Signature)

IN PRESENCE OF  
  
 (Signature)

2801 Mission St Santa Cruz CA  
 (Address) 95060

UNITED STATES OF AMERICA: GENERAL SERVICES ADMINISTRATION, Public Buildings Service:

BY   
 CONTRACTING OFFICER, GSA

SHEET NUMBER 1 ATTACHED TO AND FORMING A PART OF LEASE NO. GS-09B-02141

9. **TO HAVE AND TO HOLD** the Premises with their appurtenances for the term beginning on the day the space is accepted by the Government as complete and ready for occupancy through the following eleven (11) year term in accordance with the Paragraph entitled "Inspection of Premises" herein, subject to termination rights as may be hereinafter set forth.
10. The Government shall pay the Lessor annual rent as follows:

- i. For months 1 through 60 annual rent of \$1,609,470.00 at the rate of \$134,122.50 per month in arrears (\$27.00 per rsf per annum, comprised of \$13.51/rsf for shell, \$6.50/rsf for operating costs, and \$6.99/rsf for amortized T.I.s)
- ii. For months 61 through 132 annual rent of \$1,937,325.00 at the rate of \$161,443.75 per month in arrears (\$32.50 per rsf per annum, comprised of \$19.01/rsf for shell, \$6.50/rsf for operating costs, and \$6.99/rsf for amortized T.I.s).

Rent for a lesser period shall be prorated. Rent shall be payable to:  
**University Business Park, LLC**  
2857 Mission Street  
Santa Cruz, CA 95060-5756

11. The Lessor shall have one hundred twenty (120) working days from the receipt of the Government's Notice to Proceed to complete the build-out of the entire space. All items specified in Lease Agreement and as delineated on the Government Approved Design Intent Drawings shall be provided by the Lessor.
12. **OPERATING COST:** Pursuant to Paragraph 4.2, "Operating Costs", the base rate for purposes of operating cost escalation is established at \$6.50 per rentable square foot per annum.
13. **ADJUSTMENT FOR VACANT PREMISES:** Pursuant to Paragraph 4.3, "Adjustment for Vacant Premises", in the event of the Government vacating in whole or in part prior to lease expiration, the rental will be reduced by \$1.20 per rentable square foot per annum for operating expenses. The Adjustment for Vacant Premises rate shall be escalated annually based upon Paragraph 4.2, "Operating Costs."
14. **OVERTIME USAGE:** Pursuant to Paragraph 4.5, "Overtime Usage", upon request by the GSA Field Office Manager, the Lessor shall provide heating, ventilation, and air-conditioning (HVAC) at any time beyond normal service hours (7:00 a.m. – 6:00 p.m., Monday through Friday and except Federal Holidays ("Normal Hours")), at a rate of \$50.00 per hour. The Lessor will not charge the Government if Lessor otherwise provides these services to other building tenants during the Government's overtime hours. The Lessor must submit a proper invoice quarterly to GSA Building Manager or designee located at the Central California Field Office, 345 Middlefield Road, Menlo Park, CA, to receive payment.
15. **24 HOUR ROOMS:** The Overtime Usage rate specified above shall not apply to any portion of the Premises that is required to have heating and cooling 24 hours per day as specified by the Lease. The charges for heating and cooling of these areas shall be provided at the rate of \$0.00 per hour after "Normal Hours".
16. **TENANT IMPROVEMENT ALLOWANCE:** The maximum Tenant Improvement Allowance has been established by Paragraph 3.2, "Tenant Improvements Included in Offer." The Tenant Improvement Allowance shall be amortized over the eleven (11) year firm term of the lease agreement at an interest rate (amortization rate) of 8 % per year.
17. **BUDGET AND PRICE PROPOSALS/CONSTRUCTION SCHEDULE:**
- A. If Lessor is preparing the Design Intent Drawings, then Lessor shall submit to the Government a budget proposal together with the Design Intent Drawings in accordance with SFO Paragraph 5.13(B), "Design Intent Drawings." The budget proposal must be submitted in Construction Specification Institute (CSI) Format.
  - B. The price proposal required to be provided by Lessor in SFO Paragraph 5.13 (E), "Tenant Improvements Price Proposal," must be based upon the results of a competitive proposal process meeting all of the requirements of SFO Paragraph 5.4, B (1) through (10), entitled, "Tenant Improvements Pricing Requirements." The Government has the right, but not the obligation, to accept cost or pricing data as described in GSA Form 3517 in lieu of a competitive price proposal.
  - C. Failure to submit these budget and price proposals referenced above will constitute Lessor delay. In the event that either the budget proposal or price proposal exceeds the Tenant Improvement Allowance specified in the Lease, then the construction schedule shall be revised to afford the Government sufficient time to review and resolve the difference.
  - D. The construction schedule required in Paragraph 5.13 (F), "Construction of Tenant Improvements," of the SFO shall also include adequate time for additional review by the Government of revised design intent drawings and Working Drawings/Construction Drawings. All references to "working days" in Paragraph 5.13, "Construction Schedule and Acceptance of Tenant Improvements" of the SFO shall not include the period from December 15 through January 1 of any calendar year.
  - E. In addition to the submission requirements specified under Paragraph 5.13, "Construction Schedule and Acceptance of Tenant Improvements," Lessor shall provide to the Government the final total costs of the completed Tenant Improvements in CSI format 15 working days prior to "Substantial Completion". The space will not be considered acceptable for inspection until the Government receives the final tenant improvement costs.
18. **ACCEPTANCE OF SPACE:**
- A. The following is added to Paragraph 5.13 G, "Acceptance of Space and Certificate of Occupancy": Subsequent Government inspections and notification of the results of such inspections shall be made in accordance with the foregoing procedure. Time frames for subsequent inspections will be established by the Government.
  - B. Any items that have been identified at the acceptance of the space as punchlist items to be completed or corrected and which do not affect beneficial occupancy shall be completed by the Lessor within 30 calendar days of acceptance.
  - C. Neither the Government's acceptance of the Premises for occupancy or acceptance of related appurtenances, nor the Government's occupancy of the Premises, shall be construed as a waiver of any requirement or right of the Government under this lease, or as

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Lessor Government

SHEET NUMBER 2 ATTACHED TO AND FORMING A PART OF LEASE NO. GS-09B-02141

otherwise prejudicing the Government with respect to any such requirement or right, or as an acceptance of any latent defect or condition.

19. **OCCUPANCY REPORTS:**

- A. Building Systems: As part of its obligations under SFO, Paragraph 8.2 "Building Systems," of the SFO, the Lessor shall furnish at no cost to the Government a required building system report prior to the Government's occupancy of the Premises.
- B. Acoustical Requirements: As part of its obligations under SFO, Paragraph 6.8 "Acoustical Requirements" of the SFO, the Lessor shall furnish at no cost to the Government a required acoustical report prior to the Government's occupancy of the Premises.

20. **UNAUTHORIZED IMPROVEMENTS:** All questions pertaining to this lease agreement shall be referred in writing to the General Services Administration Contracting Officer. This contract is between GSA and the Lessor. GSA assumes no financial responsibility for any cost incurred by the Lessor except as provided by the terms of the lease agreement or authorized in writing by the GSA Contracting Officer. If Lessor delivers space with improvements not authorized or requested in writing by the GSA Contracting Officer, then Lessor shall not be entitled to compensation.

21. Wherever the words "Offeror", "Lessor" or "successful offeror" appear in this Lease, they shall be deemed to mean "Lessor"; wherever the words "solicitation", "Solicitation for Offers", or "SFO" appear in this Lease, they shall be deemed to mean "this Lease"; wherever the words "space offered for lease" appear in this Lease, they shall be deemed to mean "Premises".

22. Pursuant to Paragraph 5.3, "Unit Costs for Adjustments", the following negotiated amounts may be used, during the first year of the lease to price alterations costing \$100,000 or less. These prices may be indexed or renegotiated to apply to subsequent years of the lease upon mutual agreement of the Lessor and the Government.

Item	Unit Cost
Floor Duplex Outlet inc demo and concrete	EMPT(b)(4)
Wall Duplex Outlet	EMPT(b)(4)
Floor Quadruplex Outlet inc demo and concrete	EMPT(b)(4)
Wall Quadruplex Outlet	EMPT(b)(4)
Dedicated Clean Duplex Outlet	EMPT(b)(4)
Dedicated Clean Fourplex Outlet	EMPT(b)(4)
Dedicated Clean Electrical Computer Outlet	EMPT(b)(4)
Floor Telephone Outlet inc demo and concrete	EMPT(b)(4)
Wall Telephone Outlet	EMPT(b)(4)
Floor Mounted Data Outlet inc demo and concrete	EMPT(b)(4)
Wall Mounted Data Outlet	EMPT(b)(4)
Wall Mounted Data Outlet	EMPT(b)(4)
Power Feeds to Modular Furniture	EMPT(b)(4)
GFI Outlet	EMPT(b)(4)
IG Outlet inc demo and concrete	EMPT(b)(4)
Floor Dedicated	EMPT(b)(4)
Wall Dedicated	EMPT(b)(4)
Ceiling High Partitions, Sanded, Painted and Taped (Per Linear Ft.)	EMPT(b)(4)
Ceiling High Partitions, Sanded, Taped and Wallpapered (Per Linear Ft.)	EMPT(b)(4)
Slab-to-slab Partitions (Per Linear Ft.)	EMPT(b)(4)
Interior Doors (each)	EMPT(b)(4)
Half Wall Partitions Taped, Sanded, and Painted (Per Linear Ft.)	EMPT(b)(4)
Half Wall Partitions Taped, Sanded, and Wallpapered (Per Linear Ft.)	EMPT(b)(4)

23. **WAIVER OF RESTORATION:** The Lessor hereby waives, releases and discharges, and forever relinquishes any right to make a claim against the Government for waste, damages, or restoration arising from or related to (a) the Government's normal and customary use of the leased premises during the term of the lease (including any extensions thereof), as well as (b) any initial or subsequent alteration to the leased premises, including cabling, or removal thereof, during the term of this lease (including any extensions thereof), where such alterations or removals are performed by the Lessor or by the Government with the Lessor's consent, which shall not be unreasonably withheld. The Government may, at its sole option, abandon property in the leased space following expiration of the Lease, in which case the property will become the property of the Lessor and the Government will be relieved of any liability in connection therewith.

24. **Mark Up Rate:** If, during the period of construction, the Government requires modifications to the scope of work, the percentage mark up for change orders allowed is 20 percent (10% for subcontractors, 5% GC, 5% developer) which includes all general contractor and first-tier subcontractor overheads, general and administrative costs, bonds, insurance, commissions and profits for the additional work to be performed.

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